

Foundation Funds Are Key

Residency/Fellowship —Asst Professor -

Pilot funds/ T32





K23, R01

Am Epilepsy Soc Thrasher Award American Heart Assn Cystic Fibrosis Fndn March of Dimes Prevent Cancer Fndn

School of Medicine & Health Sciences

THE GEORGE WASHINGTON UNIVERSITY

smhs.gwu.edu



Disease/ Specialty Opportunities

Anatomy	Anesthesiology	Biochemistry	Cancer	Cardiology	
Dermatology	Emergency Med.	Endocrinology	Gastroenterology	Genomics	
Geriatrics	Infectious Disease	Kidney	Medical Education	Neurology	
OB-GYN	Ophthalmology	PA/PT	Patient-Centered	Pediatrics	
Pharmacology	Psychiatry	Pulmonology	Radiology	Surgery	

See SMHS Research/ Funding Opportunities

https://smhs.gwu.edu/research/funding-and-support

School of Medicine & Health Sciences



Today's Workshop

CTSI-CN KL-2 SIG: The Role of Foundation Funding

After participating in this webinar learners should be better able to:

• Consider how foundation funding may fit into a clinical researcher's career trajectory.

• Work with your foundation relations office to identify foundation awards for which you are eligible.

Speakers (From left): **Dorcas Blue** (Exec. Dir., Foundation Relations GW), **Luke Mallari** (Sr. Assoc. Dir. Foundation Relations, CNH) and **Stephen Planas** (Sr. Assoc. Dir., Foundation Relations, CNH)



THE GEORGE WASHINGTON UNIVERSITY

School of Medicine & Health Sciences

Foundation Funding for Research

April 2024





The Office of Corporate and Foundation Relations (CFR), part of Development & Alumni Relations' central development team, fosters strong relationships between GW and its corporate and foundation partners.

THE GEORGE WASHINGTON UNIVERSITY WASHINGTON, DC

Corporate and Foundation Relations Team



Susan Boerstling Assistant Vice President CFR

> Joe Matope Executive Director Corporate Relations





Hyunjin Cho Associate Director Foundation Relations

Dorcas Blue

Executive Director

Foundation Relations

Kafuti Talahumbu Associate Director Corporate Relations





Rachel Overby Assistant Director Foundation Relations

Jeremy Evoy Development Associate



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CFR Website: cfr.gwu.edu



Corporate and Foundation Relations

Contact Us

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GW's Office of Corporate and Foundation Relations (CFR) works with institutional partners to develop innovative programs, support faculty research, and advance the university's educational mission around the world.

We specialize in building relationships with internal and external entities to create opportunities for collaboration and funding. Situated within the Division of Development and Alumni Relations (DAR), our team is a central contact for your questions about foundations, corporations, associations, and other non-federal parties.





About | For Faculty & Staff | For Corporations | For Foundations | Funding Database | News

SMHS Awarded Gilead Sciences Inc. Grants to Improve Cultural Responsiveness about HIV and COVID Screening.

Read more at GW Today →

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Services Provided by CFR Team



Prospect Identification

- Matchmaker for GW strengths with funder priorities
- Prospect research for faculty projects
- Dissemination of grant > opportunities
- CFR website: <u>cfr.gwu.edu</u>



Outreach & Coordination

- Strategy development
- Limited submissions
 - Corporate and foundation engagement



- Proposal enhancement
- Editing and framing to align with funder interests



Stewardship

- Check-in calls between foundation staff and project staff
- Thank you letters from OTP
- Narrative report review



Foundation Relations

University leadership

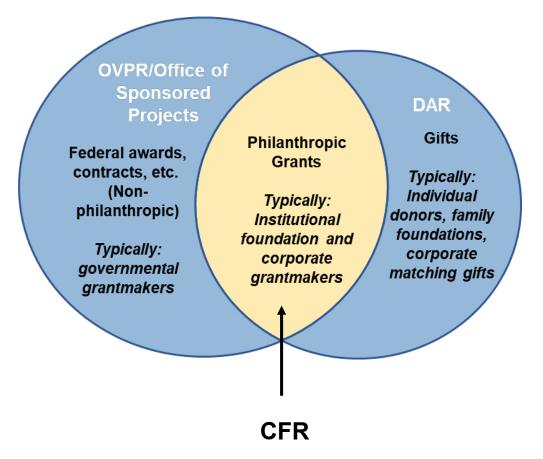
Central repository of philanthropic activity at GW

WHAT

DO WE

"Donor-centric" approach to fundraising

CFR and Office of the Vice Provost for Research





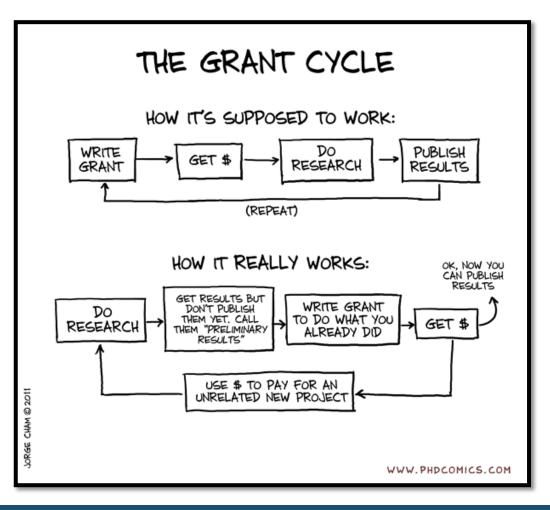
		Erika Newman, MD , Pediatric Surgery			rgery	[Asst Prof Years Shown]				Portfolio for Promotion		
			Y1 (2010)	Y2 (2011)		l I Y4 (2013) eview	Y5 (2014)		Y7 (2016) Review	Y8 (2017)	Y9 (2018)	Y10 (2019)
	Vision	>	Neuroblastor	na DNA Repair &	Molecular Target	ts				ganizational Barrie	ers to Faculty Ac	lvancement
			HSOD Conflict Pan	iel					Ped Surg Onc Res	earch Consortium	Mott Cancer	Planning Steering
Impact	Reputation / Leadership	>		1 abstract 1 invited talk	2 abstracts 2 invited talks	2 abstracts	3 abstracts 4 invited talks	1 abstract 1 invited talk	1 abstract 2 invited talks	1 abstract 1 invited talk 1 TED Talk	1 abstract 1 invited talk 1 Visiting Prof	Guest Editor, AJS
							Guest Panelist, D	Doctors of Tomorro		MI Women's Surg	Collaborative	
	DEI	>					1	Soc Black Acade	emic Surgeons	Dept Surger	y DEI Working Gro	up
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Scholarship & Research	Manuscripts / Scholarly Works	>			1 book chapter	Neuroblastoma Web Module	2 senior author	1 first author	1 first author 2 co-author 1 book chapter	1 first author 2 senior author	2 senior author 1 book chapter	2 first author 2 co-author 1 senior author
olai ese	100 M2 W		Taubman Scholars - Neuroblastoma Hyundai Hope on Wheels							Wheels		
Sch & R	Funding / Support	>			RWJ Career Dev G	rant - MYCN / Neurol	blastoma 1				Carolyn Crosby Aw Surg Collaborative R Submission	ward, MI Women's
Teaching	Teaching / Mentoring	>	2 Post Grad Fello	Peds Surg / Surg	mbers, 11 Med Stud g Bootcamp - Med ency Program Eval	Stud Course Direc	stor	PSITE Content Wri	riter, Am B Surg PD, Gen Surg		rog Director, Peds Su	urgery valuation Committee
Committees / Social Soc		Neurobl	i astoma Comm - Chil	dren's Onc Group	Transplant Surgery	v Section		1		air, Surgery Fac Deve rman Search Comm		
		~				Chief Search Com	mittee Clinical (Competency Commi	ittee		rategic Planning Cor Michigan Promise	
두 e Health Care / Founder & Director, Mott Solid Tumor Oncology Program (MSTOP)												
Health Care	Clinical	>	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%
th	Mentorship / Collaborators	>	Primary Mentors: Valerie Opipari, Ronald Hirschl, Michael W. Mulholland, Jams Geiger Co-Mentors: Collaborators: Nouri Neamati, Elizabeth R Lawlor, Patrick O'Brien, Justin DImick, David J. Brown, Jennifer Waljee						mick, David J.			
Personal Growth	Career Development	>	Edith Briskin Emerging Scholar, Taubman Med Res	Ped Board Cert	Surgery		Harold Amos	Medical Faculty D Award, RWJF	Developmental			1
			Instit									

University of Michigan Institute for Healthcare Policy and Innovation, Early Career Development Roadmap

UNIVERSITY WASHINGTON, DC

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Foundation Funding



- Funding diversification
 Tailored engagement
- > Review process
- ➤ IDC rate
- Gifts and grants



GW Funding Databases

Find Funding

We provide a compilation of open Requests for Proposals (RFPs) from foundations and corporations on our <u>Funding Database pages</u>. While this list includes many, diverse grant categories and is frequently updated, please note it is neither exhaustive nor representative of all possible funding opportunities.

Peruse Our Custom Database

Not finding a grant opportunity in your field? We recommend you utilize one of the following – resources to get a better understanding of the institutional funding landscape for your work:

There are a number of things to consider as you refine your search for funding and evaluate opportunities and sponsors.

View our "Find Funding Checklist"

Foundation Directory Online

Search thousands of grant opportunities by category by using GW's subscription to Foundation C ϵ online database. For log-in access, please follow the instructions below or contact our office at <u>cfr</u>₆ or 202-994-1907 for additional assistance.

 Make sure you are accessing GW's internet network either by utilizing GW's Wifi/Ethernet will campus or through GW's VPN connection when off-campus.

• Read instructions on how to access GW's VPN.

2. Visit the <u>GW Libraries A-Z database</u>.

3. Scroll down the list of resources to "Foundation Directory Online" and click on that link for ac

*Please note, you must maintain connection to GW's internet servers in order to have full access to F Directory Online resources.

cfr.gwu.edu

Funding Databases

Investigators at the George Washington University (GW) can use a number of web-based search tools to locate funding and contract opportunities. Begin your search using one or more of the databases listed below.

Pivot

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3S

<u>Pivot</u> is a searchable database of funding opportunities from federal and non-federal sources including foundations and commercial sponsors. The university's subscription to this service allows GW users to create customized searches and have matching opportunities emailed as they are posted.

Contact <u>reshelp@gwu.edu</u> or 202-994-6255 for Pivot access and training or view more <u>detailed instructions (PDF)</u> on how to set up an account, claim an existing account or conduct searches.







Funding Databases

Set by your institution	0						Calendar View -
Applicant/Institution Location		35 Results	Sort by	Relevance	▼	Deadline	Amount
 United States OR Unrestricted Activity Location United States OR Unrestricted 		Research prize Swiss Cardiology Foundation				30 Nov 2024 Application Confirmed	CHF20,000 CHF
Citizenship United States OR Unrestricted		Myocarditis Foundation Myocarditis Foundation (MF)				01 Dec 2024 Proposals Anticipated	\$ 50,000 usd
Recently added Last 30 days	1	AATS Foundation Garce American Association for The American Association for The	oracic Surgery Foundation			02 Dec 2024 Self-Nominatio Confirmed	\$10,000 USD
Deadline Certainty Anticipated Confirmed	25 9	Research fellowship fo Swiss Heart Rhythm Founda		ologists		26 Jan 2025 Application Anticipated	CHF85,000 CHF
Funding types Research: Project Grants & Innovation Fellowships or Post-doctoral Awards Prizes and Awards	17 10 6	Postdoctoral Fellowshi American Heart Association				07 Sep 2024 Application Anticipated	\$300,071 USD
Travel Scholarships, Training or Bursaries	5 4	AATS Foundation Garc American Association for The				02 Jul 2024 Self-Nominatio	\$10,000 USD



Essential Resources

<u>GW</u>

About | Proposals | Award Administration | myResearch | PI Dashboard | Resources & Training | Q

myResearch

The modernization of core research infrastructure is essential to support GW's vibrant and growing research community. In response to GW's strategic initiative to enhance the research experience and feedback gathered during the faculty-led research ecosystem review, the Office of the Vice Provost for Research (OVPR) is spearheading the implementation of myResearch, an enhanced electronic research administration (eRA) tool.

When fully implemented, myResearch will be GW's integrated online system for proposal development and sponsored award management.



Login to myResearch

myResearch utilizes GW's single sign-on (SSO). The system can be accessed by visiting https://myresearch.gwu.edu and logging in with GW credentials.

Office of Clinical Research

The George Washington Office of Clinical Research (GW OCR) is committed to providing high quality for the efficient execution and management of impactful clinical research while ensuring the highest research participant safety.

We partner with faculty and cores to coordinate services for:

- · Researchers, by assisting with study start up and quality
- · Patients, by providing information on ongoing clinical studies
- Sponsors, by helping network GW investigators, compliance
- Training, Education and Resources

This centralized office serves as a resource for faculty and staff involved in clinical and translational research. The OCR is committed to providing clinical research education and ensure that operations, regulatorycompliance, and finances are properly managed. We collaborate with GW faculty and external partners to develop and launch innovative clinical research projects.

Home

George Washington University (GW) utilizes a "pod" model for sponsored research administration. Each pod supports two or more schools and their affiliated research centers and institutes.

· Pods 1 & 2 manage the complete lifecycle of a sponsored research project and provide continuity from inception to award closeout.

Pod 3 manages pre-award activities while school-based research administrators manage post-award activities.

More details on each pod, including staff portfolio assignments, can be found on the pod websites linked below.

Pod Portfolios

Pod 1	Pod 2	Pod 3		
Schools/Units	Schools/Units	Schools/Units		
Columbian College of Arts and Sciences Elliott School of International Affairs School of Business Graduate School of Education and Human Development College of Professional Studies	Milken Institute School of Public Health Biostatistics Center GW Law Pod website Pod 2 Website	 School of Medicine and Health Sciences School of Engineering and Applied Science School of Nursing Pod website		
Libraries and Academic		Pod 3 Website		

Key Resources

- Oncore
- Guidance Documents
- <u>PI Dashboard</u>
- Concur
- Research Toolbox
- <u>Research Coordinator Manual</u>

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Thank you!



Contact Information:

Email: cfr@gwu.edu URL: cfr.gwu.edu



Children's National Hospital Foundation + Early Career Funding

April 18, 2024

How We Can Help You

Identify

Cultivate

Solicit

Steward

Prospect Identification

- Prospect research for faculty projects
- Dissemination of grant opportunities

Prospect Engagement

- Strategy development
- Discovery and cultivation meeting coordination
- Limited submission navigation

Proposal Development

- Alignment with funder interests and guidelines
- Narrative editing and enhancement
- Attachment compilation (e.g., lay summaries, letters of support, organizational documents, etc.)
- Proposal Development and Grants & Contracts coordination

Prospect Stewardship

- Thank you letters
- Check-in calls between funder and project team
- Narrative report development and review
- Long-term relationship strategy



Teams Supporting You and Your Research

Foundation Relations

- Liaises with Proposal Development and Grants & Contracts

- Works alongside faculty as frontline point-of-contact to funder

- Provides strategy support for cultivation, solicitation, and stewardship

- Works with faculty to ensure proposal meets funder guidelines, reviews proposal materials

Proposal Development Grants & Contracts

- Works with faculty to prepare grant submissions

- Ensures that proposal is compliant with CNH and funder guidelines
- Provides final approval for proposal submission
- Oversees administration of grant after the award comes through

Grants Enhancement Program

- Assists junior faculty with proposal development and applications

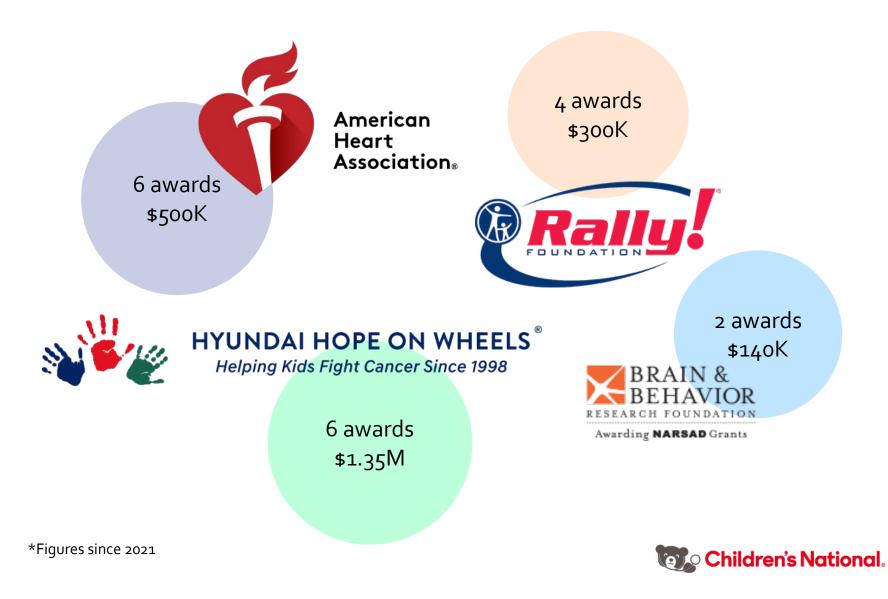
- Senior investigator review panel that provides detailed review, feedback/mentoring in concert with faculty member's mentor

- Maintains library of successful applications; timelines/detailed checklist for NIH submissions; other supporting documents

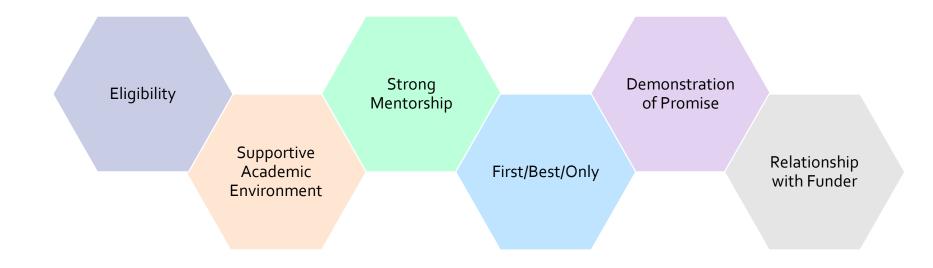
- Part of CTSI-CN



Early Career Awards Examples



Elements of Competitive Applications





What You Can Do to Help

Leverage existing networks

Review committees | advisory boards | conference sponsors and attendees

Share your knowledge & experiences

Program and research | upcoming publications and presentations | new discoveries and funding needs

Be a content expert

Prospective donor strategy sessions | tours and donor visits





Contact Us



Barbara Welsh

Senior Director bwelsh@childrensnational.org

Stephen Planas

Senior Associate Director splanas@childrensnational.org

Luke Mallari

Senior Associate Director Imallari@childrensnational.org



Thank You!

